

Tips to Becoming an Efficient & Effective Networker: A guide to help you MAKE MORE MONEY with your referral marketing strategy.

Amy D. Kilpatrick, David A. Crumbaugh, Sarah C. Westcott



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Tips to Becoming an Efficient & Effective Networker: A guide to help you MAKE MORE MONEY with your referral marketing strategy. Amy D. Kilpatrick, David A. Crumbaugh, Sarah C. Westcott You know you need to increase the number of referrals that you receive to grow your business. But you find that your networking efforts seem to be hit-or-miss and less than successful. Stop guessing and start gaining! Culled from over 30 years of combined experience by networking experts Amy Kilpatrick and David Crumbaugh, these Efficient and Effective Networking Tips are designed to maximize the efforts of business professionals to grow their business through the power of strategic networking. From identifying the right opportunities and the right people you need to meet, to ensuring a positive reception for your message, you will be able to implement these tips quickly and easily for a positive breakthrough towards your strategic business growth.

This simple guide offers a step-by-step approach to successful network marketing. Stop wasting your time and money on networking events, until you have a better understanding of how to turn them into opportunities.

"Stop wasting time, start making money!" - David Crumbaugh

"While most business professionals are familiar with the term networking, they rarely equate it to a marketing strategy." - Amy D. Kilpatrick

Leading experts in the area of strategic alliance marketing, Amy D. Kilpatrick and David A. Crumbaugh, Co-Founders of Nspired Networking Consulting LLC along with co-author, Sarah C. Westcott, have put together tips to help you become more efficient and effective in your referral marketing strategy.

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Joyce Bullock:

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Annetta Doucette:

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Ron Taylor:

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