



Create Your Own Magic for CLNC Success

Vickie L. Milazzo

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From fantasy to reality, from vision to creation, this enchanting book leads you step by step to the magical world of CLNC success. It takes you beyond the boundaries of fear and uncertainty, past the quagmire of rules and regulations and on to the exhilarating heights of financial independence and career satisfaction.

Always at your side on this challenging quest is author/educator/motivator Vickie L. Milazzo, RN, MSN, JD, who has guided thousands of registered nurses on this challenging journey to achievement and prosperity. She pioneered the field of legal nurse consulting and blazed the trail for all RNs seeking new career adventures as Certified Legal Nurse Consultants. Combining wit, wisdom and a bit of wizardry, she presents a powerful potion of expertise that enriches your CLNC practice.

Packed with proven, practical advice, this incisive book will bewitch you with its clarity and charm you with its simplicity. Vickie's magic potions cover everything from business development to organization to management to budgeting to marketing and sales.

Here are just a few of the book's almost 100 entrepreneurial potions for CLNC success.

- Ignite your passion.
- Plan for your sweet spell of success.
- Use CLNC subcontractors to build your magic kingdom.
- Write with supernatural persuasion.
- Open sesame with your introductory letter.
- Tame the gatekeeper dragon.
- Negotiate a wizard's fee.
- Organize your wizard's workshop.
- Dazzle prospects with your promotional package.
- Enjoy a lifetime of golden eggs.

Fun and downright spellbinding, this delightful success book is a must for any CLNC wishing to ride the magic carpet into the world of entrepreneurial excellence.

Dip in anywhere for tips and quips, quotes and suggestions or curl up for an inspiring read. Conjure up powerful and effective spells and potions as you create your own magic for CLNC success.

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