

## **Running the Gauntlet: Essential Business Lessons** to Lead, Drive Change, and Grow Profits

Jeffrey W. Hayzlett, Jim Eber



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#### Change your ATTITUDE. Change your BUSINESS. Change your FUTURE.

What's stopping you from making the changes your business needs to thrive? The most dangerous move in business is the failure to make a move at all. The history of business is filled with companies that are no more because their leaders refused to enact change when the writing was on the wall. *Fear. Apathy. Lack of personal responsibility.* These simple human flaws can turn a good company into a dead company.

The writing on the wall has never been clearer than it is now?and marketing phenomenon Jeffrey Hayzlett is on a mission to make you see it, understand it, and heed it. Today's business environment is so competitive and volatile that you can't afford to be satisfied with business as usual. You must make changes now to compete in the future.

Building on the principles and concepts in his first book *The Mirror Test*, Hayzlett takes you on a step-by-step journey to:

- Develop a "takeover mentality" for your business
- Summon the vision and courage necessary for driving change
- Sharpen the mental and emotional toughness to make strategic, lasting change
- Execute the right changes and deal with any disruptions they might cause
- Sustain and manage your company's new-found momentum

Change is already happening all around you?to products, to organizations, to entire industries. Eventually, it will happen to your company, whether from outside forces or your own initiative.

You've always had the ability to institute positive change in your company. Now, with *Running the Gauntlet*, you have the inspiration and knowledge to make it happen and take control of it?instead of letting it control you.

#### Praise for Running the Gauntlet

"If the shoe fits, wear it! Jeff's advice fits any hard-charging business owner and leader." **?Tony Hsieh**, *New York Times* bestselling author of *Delivering Happiness* and CEO, Zappos.com

"I've seen a lot of sharks, and Hayzlett's advice comes like a Hammerhead. He can smell blood from a mile away, so when Hayzlett jumps in big waters, some sharks have to jump out." **?Daymond John, founder and CEO, FUBU, and star of ABC's business show** *Shark Tank* 

"If Jeff were a wine, it would be strong, sassy, and bold - just like his savvy business advice. This is a wine you want to open again and again."

?Gary Vaynerchuk, co-founder, Vaynermedia.com

"*Running the Gauntlet* just played the Trump Card. This book is terrific!" **?Ivanka Trump, EVP Trump Organization** 

"It's time someone grabs you (and your business) by the shirt collar and shakes you! Strap on your chaps?business celebrity Jeff Hayzlett is going to take you on a rough-and-tumble ride that just might change the life of your business forever. Muster the courage and buy this book!"

?Darren Hardy, Publisher, SUCCESS magazine, and bestselling author of The Compound Effect

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#### Kristen Self:

A lot of people always spent their free time to vacation or maybe go to the outside with them family or their friend. Were you aware? Many a lot of people spent they free time just watching TV, or playing video games all day long. If you wish to try to find a new activity here is look different you can read the book. It is really fun for you. If you enjoy the book that you read you can spent 24 hours a day to reading a publication. The book Running the Gauntlet: Essential Business Lessons to Lead, Drive Change, and Grow Profits it is extremely good to read. There are a lot of individuals who recommended this book. They were enjoying reading this book. In case you did not have enough space bringing this book you can buy the e-book. You can m0ore easily to read this book from a smart phone. The price is not very costly but this book possesses high quality.

#### **Caleb Jones:**

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#### **Aaron Eldred:**

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has many kinds or genre. Start from kids until youngsters. For example Naruto or Investigator Conan you can read and think you are the character on there. Therefore, not at all of book usually are make you bored, any it can make you feel happy, fun and relax. Try to choose the best book for you and try to like reading in which.

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