



# How to Market and Sell Your Art, Music, Photographs, and Handmade Crafts Online: Turn Your Hobby into a Cash Machine

*Lee Rowley*

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You are creative, you are an artist or a photographer, you have a hobby or craft, something you absolutely love to do, and you are good at it. But you may be asking yourself, How do I market my work? How do I turn this into a real money making business?

The answer lies between the covers of this new book. You will learn the steps you need to take to successfully sell your artwork or crafts even if you have no experience with marketing and even if you hate to sell. As with many other business segments, the Internet and technology have opened up the world and made it your marketplace. You and I, working from the comfort of home, are now on an even playing field with the largest retailers.

This groundbreaking and exhaustively researched new book will provide everything you need to know to get your marketing message into the hands of your customers. You will learn about online galleries, designing your Web site cyber stores, arts and crafts search engines, publicity sources, online forums, auction sites, online marketing, e-mail marketing, and search engine marketing. You also will learn of over 300 Web sites on which you can sell your artwork, music, or crafts.

This specialized book will demonstrate, step by step, how to inexpensively market and promote your artwork easily and, most important, profitably. You will learn how to quickly find new customers and keep existing ones buying more by using technology and low cost marketing devices that take little or no time on your part. You will learn to develop a marketing plan using hundreds of practical marketing ideas that will help you disseminate your artwork all over the world.

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