



Million-Dollar Hire: Build Your Bottom Line, One Employee at a Time

David P. Jones

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Tools for translating recruiting and hiring decisions into financial returns

Even in a down economy, U.S. business and government make millions of hiring decisions every year. Every decision carries risk. Every hire is an investment. Ideally, every one pays a return. In today's demanding environment, companies no longer have room to get it wrong. *Million-Dollar Hire* shows how leading companies have re-invented themselves, beat their competition, and added millions to their bottom lines with re-engineered recruiting and hiring practices. Using practical, real world illustrations, it shows that there *are* tools to treat every hiring decision with the same focus a business applies in acquiring other high-value assets.

- Shows how new technologies and social networking tools are being used to spider the Internet and find the best candidates before the competition
- Explains how different approaches to candidate screening translate to different levels of financial return to a business
- Reveals how to estimate the financial payoff for every hire and how to avoid legal challenges
- This is an invaluable tool for CEOs, CFOs, COOs and HR professionals who want to revamp what is often one of the least sophisticated parts of a business-the ways it finds talent.

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Kimberly Mason:

Playing with family in a very park, coming to see the water world or hanging out with pals is thing that usually you may have done when you have spare time, subsequently why you don't try point that really opposite from that. Just one activity that make you not experiencing tired but still relaxing, trilling like on roller coaster you are ride on and with addition info. Even you love Million-Dollar Hire: Build Your Bottom Line, One Employee at a Time, you can enjoy both. It is excellent combination right, you still would like to miss it? What kind of hang-out type is it? Oh can occur its mind hangout fellas. What? Still don't understand it, oh come on its named reading friends.

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